

## Beverage distribution giant sees positive impact on transition rates, space utilization and loading times with FMH Conveyors

One of the largest beverage distribution companies in the United States, representing some of the finest brands in the wine and spirits industry, has equipped 16 of their largest distribution centers with FMH Conveyors auto-mation and sortation machinery. From Nestaflex flexible powered conveyors to MaxxReach telescopics, FMH Conveyors has been able to keep up with their growing demands to receive, temporarily store, and redistribute their inventories quickly and efficiently.



With the growth of the wine and spirits industry being driven by consumers' interests in new brands, premium spirits, and innovations in flavor and craft options, the company was challenged with managing more SKUs within their distribution centers. Further, they needed to quickly and safely move product in and out of their facility.

The company began automating their loading and unloading operations with Nestaflex flexible powered conveyors at all their locations. They wanted to minimize dock area expenditures while improving the speed of their unloading and loading processes. The Nestaflex provided a solution that also reduced labor-intensive manual handling processes and created a system that minimized breakage and spills.

As the wine and spirits distribution giant continued to grow, management focused on optimizing their operational strategy, putting focus on maximizing productivity. With the help of FMH Conveyors, they installed and began testing MaxxReach telescopic conveyors. Immediately, management noticed improved efficiencies in their processes, which included:

- Increased transition rates with trailers moving in and out of the dock twice as fast
- Improved space utilization due to the narrow footprint of the fully retracted and stored units adding valuable floor space
- Decreased loading times as a result of the average handling time of loading each truck being reduced by 20-30 minutes

These highly favorable results led to management beginning to replace existing conveyors with MaxxReach telescopic conveyors. And, every new distribution center is being equipped with MaxxReach.

FMH Conveyors' MaxxReach telescopic conveyors provide the highest level of safety, ergonomics and productivity for large volume shipping and receiving applications within any type of distribution center. Units can be shipped in a standard configuration or highly customized to fit specific applications.



FMH Conveyors strives to develop longstanding partnerships with customers by providing quality equipment and the best solutions to meet evolving needs.

Visit FMH Conveyors at Pack Expo 2016 in booth N-5314 to learn more about their products and services for fluid truck loading and unloading applications.

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